

Safe communication should be on still.

**Have to target.
Enthralling reality is this.**

PODBOT CS

**When AI and IT interweaves - eventuates a new
conception nascence.
Most essential device ever**



TECHNOLOGICAL OPERATION PLAN of EXPLORATION

All phases**36 months****3 years****1st Phase
Experimental development****2,152,869**

6 months

	Workforce		Time requirement	Workforce cost	Additional cost
Developers and upholders rights	1 person	CEO	1 month	4,500	
Intangible assets	1 person	CEO	1 month	4,500	401,000
Purchase of fixed assets for project start (including everything, excluded device development)	1 person	CEO	1 month	4,500	871,969
Basic software creation (full and its rights, protections)	6 persons	PODBOT CS basic Software Developers	6 months	234,000	
Commercial software basis creation	6 persons	Commercial Software Developers	3 months	-	
Plastic prototypes creation (design modelling)	2 persons	Assembly engineers	4 months	24,000	
Simulations	1 person	CEO	1 month	4,500	
Exact technical drawings	1 person	Auxiliary Staff	6 months	6,000	
New technology basis attempts (with existing technologies)	6 persons	R&D Engineers	4 months	156,000	
Rights to use satellite network	1 person	CEO	2 months	9,000	
Presentations for governments	2 persons	Marketing	3 months	22,200	
FIXED COSTS					410,700

2nd Phase**Technological development****5,931,159**

18 months

	Workforce		Time requirement	Workforce cost	Additional cost
Purchase of fixed assets for device development	1 person	CEO	1 month	4,500	3,246,459
Own technology production	6 persons	R&D Engineers	9 months	351,000	
Attempts and tests with own technologies (compatibility reason between own	2 persons	Assembly engineers	9 months	54,000	

technologies and existing technologies)				
Relation establishment with the stakeholders (suppliers, potential buyers, partners)	1 person	CEO	4 months	18,000
	2 persons	Marketing	6 months	44,400
Technological parameters determination	2 persons	Assembly engineers	4 months	24000
Relation establishment with commercial equipment, parts suppliers	1 person	CEO	1 month	4,500
Continuous commercial and basic software development	6 persons	Commercial Software Developers	18 months	-
PODBOT CS basic software	6 persons	PODBOT CS basic Software Developers	12 months	468,000
Experimental parts production	6 persons	R&D Engineers	8 months	312,000
Appointments for sales (presentations)	1 person	CEO	2 months	9,000
	2 persons	Marketing	6 months	44,400
Sales reservations, upholders	1 person	CEO	2 months	9,000
	2 persons	Marketing	6 months	44,400
Sustain the interests (with potential buyers, customers)	1 person	CEO	2 months	9,000
	2 persons	Marketing	6 months	44,400
	1 person	Auxiliary Staff	12 months	12,000
FIXED COSTS				1,232,100

3rd Phase Industrial research					
	6 months			1,012,700	
		Workforce	Time requirement	Workforce cost	Additional cost
Experimental assembly (plastic basis)	6 persons	R&D Engineers	2 months	78,000	
Attempts, tests and redesign (if necessary)	2 persons	Assembly engineers	2 months	12000	

Experimental assembly (real basis)	6 persons	R&D Engineers	1 month	39,000	
Final device tests	2 persons	Assembly engineers	1 month	6,000	
Acquirement of regulators, licenses	1 person	CEO	3 months	13,500	100,000
Patents and legal rights, intellectual property protection	1 person	CEO	3 months	13,500	100,000
	1 person	Auxiliary Staff	6 months	6,000	
Commercial software improvement	6 persons	Commercial Software Developers	3 months	-	
Basic software improvement	6 persons	PODBOT CS basic Software Developers	6 months	234,000	

FIXED COSTS

410,700

4th Phase Market entry

871,240

	6 months	Workforce	Time requirement	Workforce cost	Additional cost
Association costs for market entry use	1 person	CEO	2 months	9,000	85,140
	2 persons	Marketing		14,800	
Online marketing tools usage	1 person	CEO	2 months	9,000	280,000
	2 persons	Marketing		14,800	
Visit all potential buyers, customers and sell the software/device	1 person	CEO	2 months	9,000	
	2 persons	Marketing		14,800	
Device aftercare	2 persons	Assembly engineers	4 months	24,000	

FIXED COSTS

410,700